



JSB•ativore
Real Estate

PRELIMINARY INVESTMENT OVERVIEW

Presidential Greens

August 2026

Alexandria, VA (Washington MSA) • Light Value-Add Multifamily Investment





RETURN PROJECTIONS

Net of Fees, Expenses.

Internal Rate of Return (IRR)

14% -16% p.a.

Before US Taxes

Average Dividends

7% -9% p.a.

After US Taxes

12% -14% p.a.

After US Taxes

Equity Multiple

1.6x -1.8x

After US Taxes

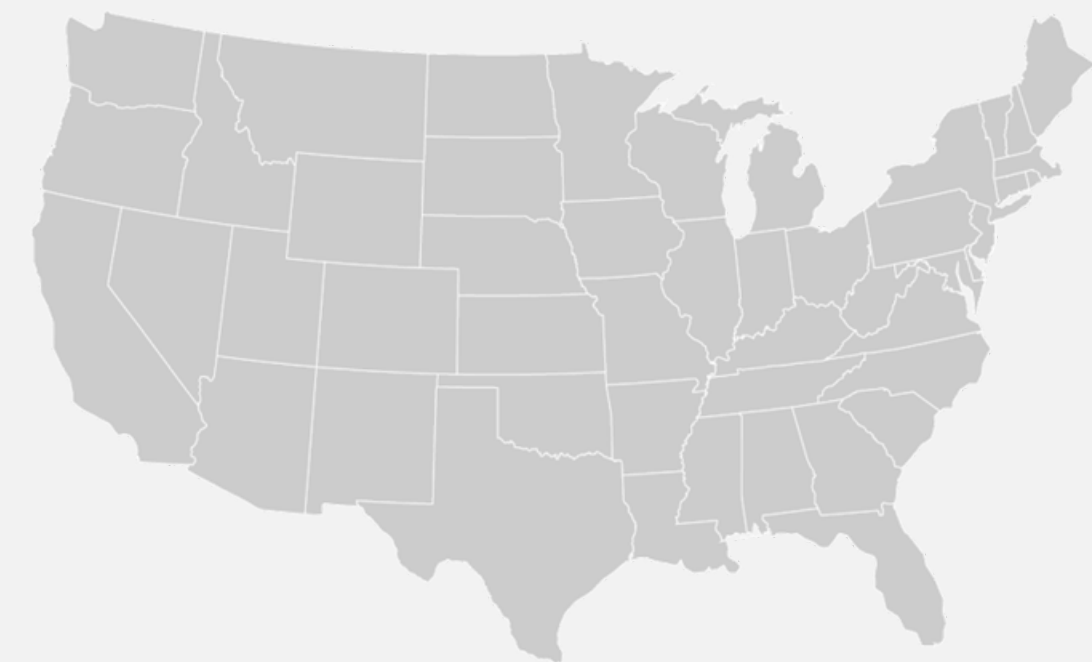
A stabilized Class B- multifamily cash-flowing from day one in an established Washington D.C. submarket, with rent upside from mark-to-market

- **Opportunistic Acquisition:** Off-market acquisition from UDR, a \$12.7B listed REIT divesting after a 20-year hold under its capital-recycling program, at \$69.5M – a ~13% discount to its initial \$80M ask – or \$175.5K per unit, a 7.2% going-in cap versus the 5.7% market.
- **Light Value-Add:** Though built in 1938, the asset is structurally sound (confirmed by an independent inspection), and its 21 low-rise, two-story buildings are simpler to operate than mid- or high-rise. With ~65% of units already on upgraded flooring and 31.5% fully renovated by UDR, only a lean \$4.8M (\$12K/unit) light value-add remains – exterior and maintenance, interiors at turnover.
- **Attractive Market:** Located in Washington, D.C. – among the most resilient U.S. economies, anchored by federal agencies, defense and the world's largest data-center cluster (~\$130K median income) – specifically in Alexandria, a low- vacancy submarket minutes from Amazon HQ2 and the new Potomac Yard Metro, where new supply is almost entirely luxury and does not compete with market-rate garden product.
- **Embedded Rent Upside:** In-place rents run \$50-\$100 below comparable units, an embedded gap that converts to NOI growth as leases turn – and with rents at ~25% of tenant income, there is real headroom to capture it, without relying on new construction or cap-rate compression.

GENERAL INFORMATION

Project Total Cost	\$78.1M
Total Equity	\$26.2M
Minimum Investment	\$100,000
Liquidity	Closed-end vehicle
Fundraising Period	Until September, 2026
Leverage	No vehicle-level leverage, only deal-level leverage
Distributions	Quarterly, starting in Q4-2026
Estimated Exit Date	Q4-2031

Alexandria, VA



Return projections are estimates based on the current structure and may not materialize. Presented returns are net of vehicle costs and fees, and average dividends may vary from year to year. The expected holding period may be extended. Present assumptions may change due to market changes, amendments in tax laws or regulations. All terms and conditions are preliminary and non-binding, subject to further due diligence, Investment Committee approval, and applicable legal authorizations. This material does not constitute an offer or commitment and is private and confidential.



External View



External View



Playground



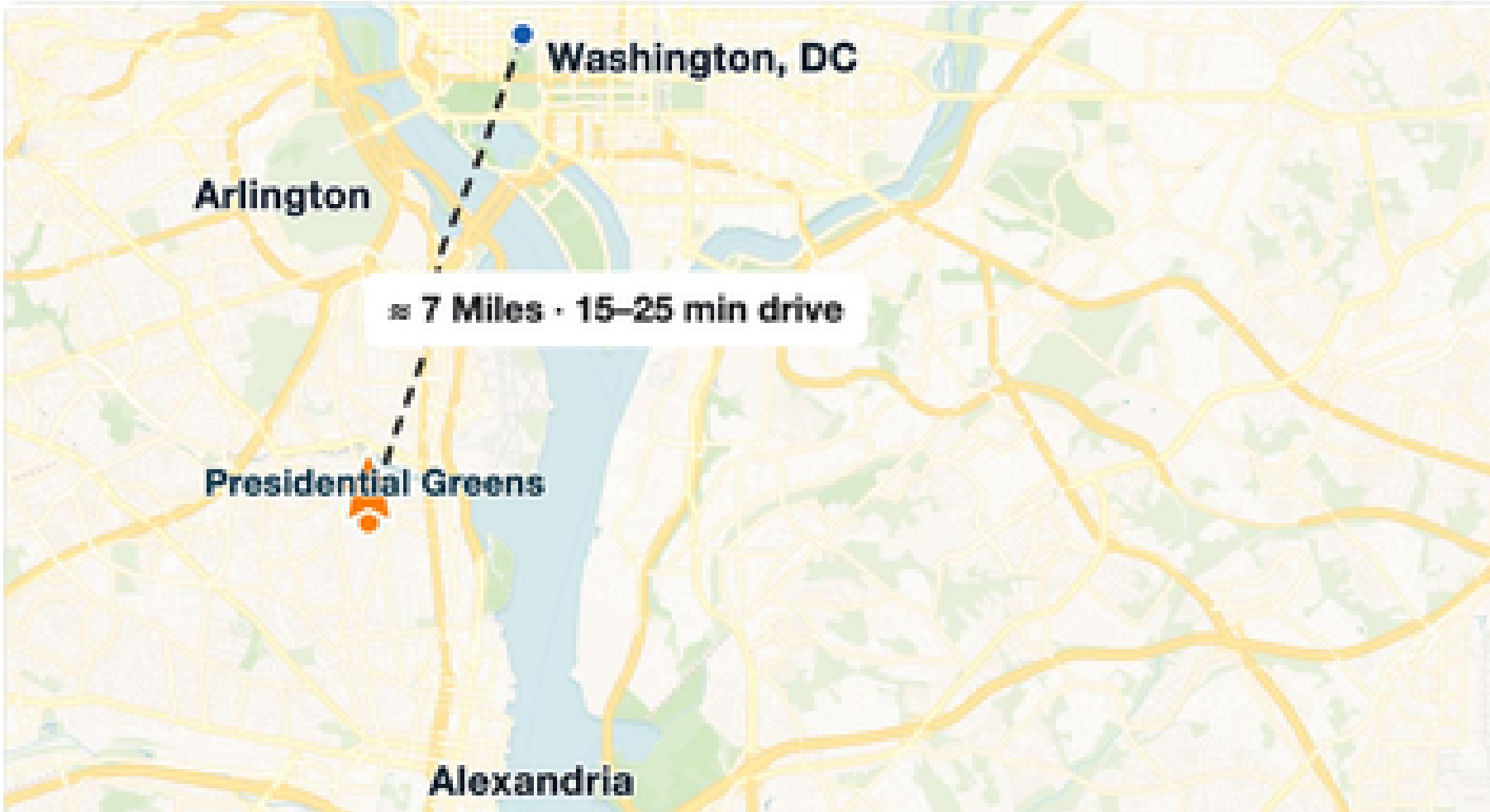
Living Room



Bedroom



Kitchen



EMPLOYMENT

- 1 Amazon HQ2
National Landing · major corporate campus
- 2 The Pentagon
U.S. Dept. of Defense headquarters

TRANSIT

- 3 Reagan Nat'l (DCA)
International airport · ~10 min drive
- 4 Potomac Yard Metro
WMATA Blue/Yellow · opened 2023
- 5 Braddock Rd Metro
WMATA Blue/Yellow line
- 6 Alexandria Union Stn
VRE & Amtrak commuter/regional rail

RETAIL

- 7 Target · Best Buy
Potomac Yard Center · big-box retail
- 8 Marshalls · HomeGoods
Potomac Yard · TJ Maxx, PetSmart
- 9 Giant Food
Arlandria · full-service grocery
- 10 Harris Teeter
Potomac Yard · grocery
- 11 MOM's Organic Market
Glebe Rd · organic grocery

PARKS

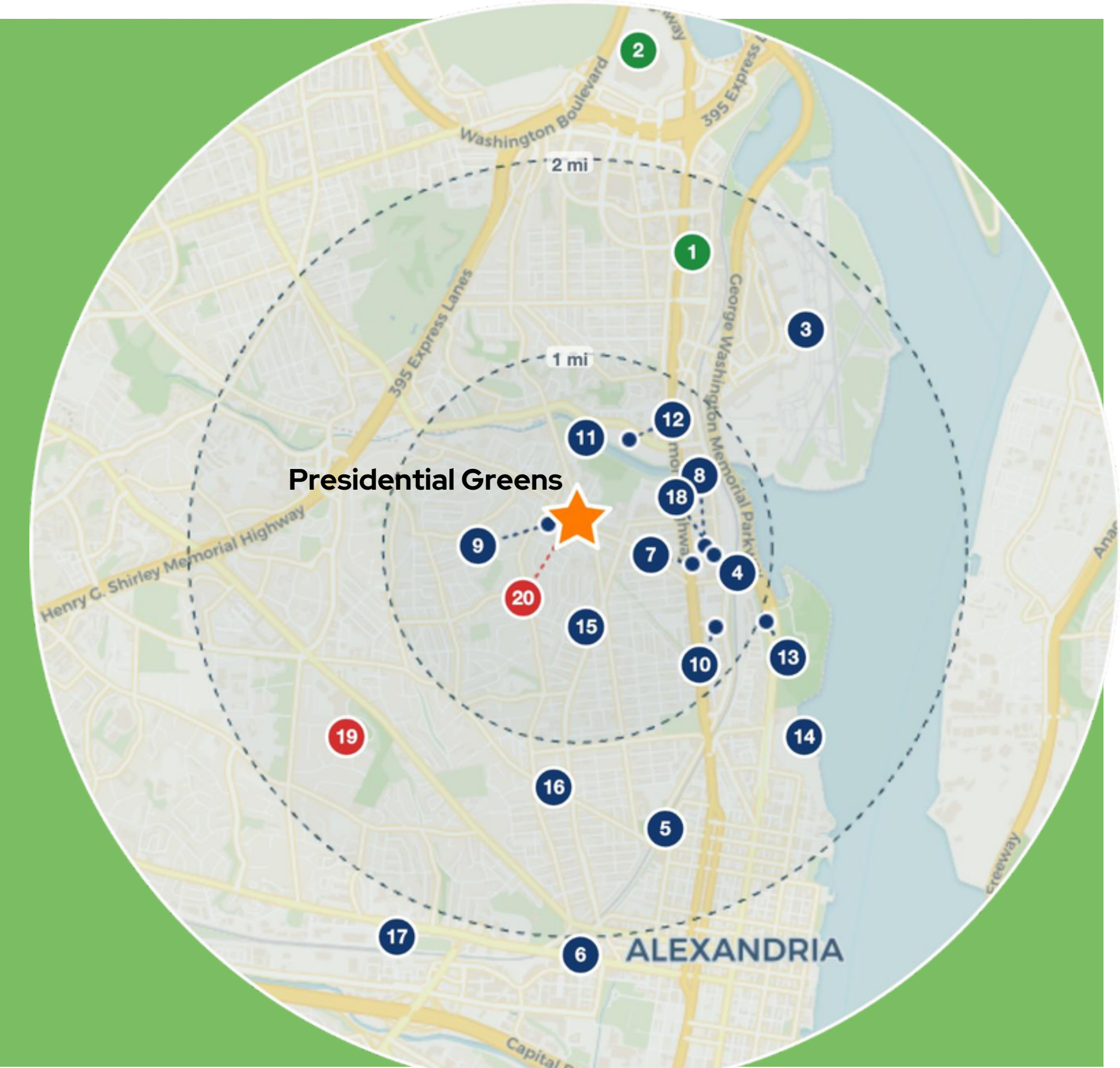
- 12 Four Mile Run Park
Trails, fields & playground
- 13 Potomac Yard Park
Green space & athletic fields
- 14 Mount Vernon Trail
Potomac riverfront multi-use trail

EDUCATION

- 15 Mt. Vernon Comm. School
Public elementary · Del Ray
- 16 George Washington MS
Public middle school · Old Town
- 17 NOVA Alexandria
Northern Virginia Community College
- 18 Virginia Tech Innov. Campus
Graduate campus · Potomac Yard

HEALTHCARE

- 19 Inova Alexandria Hosp.
Full-service acute-care hospital
- 20 Neighborhood Health
Community health clinic · Arlandria



PROPERTY INFORMATION

Asset class	Multifamily
Location	Alexandria, VA
Year built	1938
Number of units	396
Average Unit (SF)	621 SF (57.8 m²)

PROJECT INFORMATION

Strategy	Light Value-Add
Project CapEx	\$4.8M (\$12k per unit)
Average annual rent growth	3.8%
Occupancy at acquisition	96%
Monthly rent at acquisition	\$1,515

ACQUISITION INFORMATION

Purchase Price	\$69.5M
Entry cap rate (Year 1)	7.2%

Entrycaprateconsiders theprojectedNetOperatingIncome (NOI) for Project "Year1".

CAPITAL STRUCTURE INFORMATION

Total Equity	\$26.2M
Total Loan	\$51.9M
Total project cost	\$78.1M
LTPP / LTC	73% / 65%
Interest Rate (Type/Rate)	Fixed 5.43%
Loan term Interest-only period	7 years 5 Years

PROJECT FEES

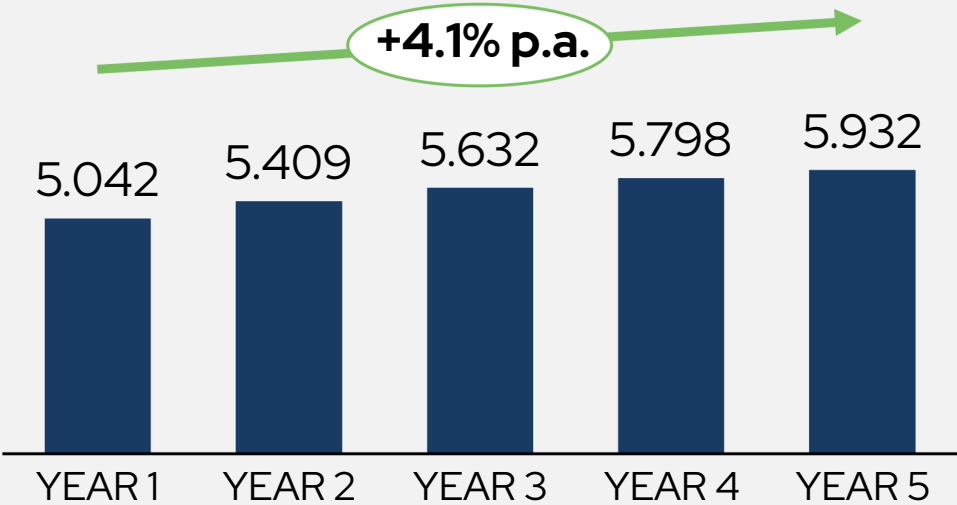
Management Fee JSB Ativore	1.5%
Performance Fee JSB Ativore	8% / 35%

ESTIMATED EXIT INFORMATION

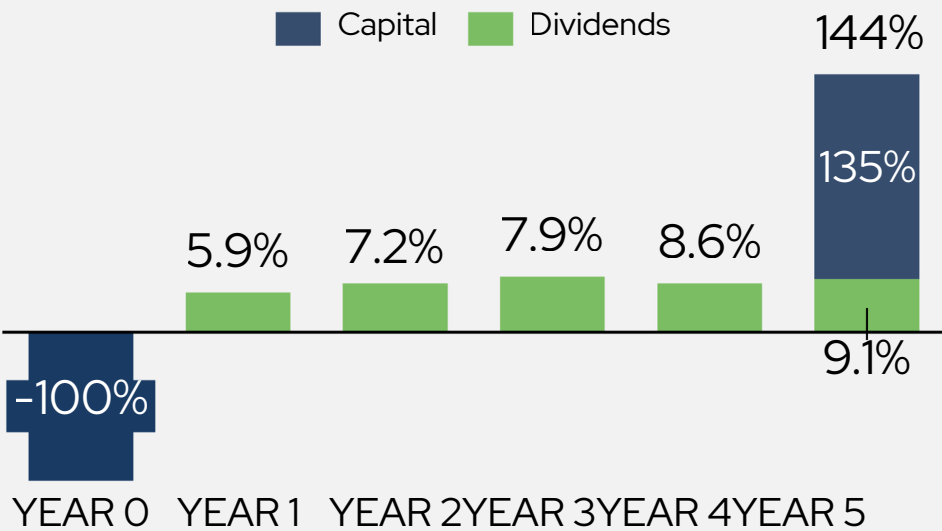
Exit date	Q4 2031 (5 years)
Occupancy at exit	96%
Exit NOI (Year 6)	\$6.1M
Exit cap rate	6.25%
Disposition value	\$97.3MM

Exitcap rateconsiders the projected NOI forthe year after the expected sale date.

PROJECTED NOI^{1 2}
(IN \$ THOUSANDS)



ESTIMATED INVESTOR CASH FLOW
Net after US Taxes³



Off-scale graph for visual representation purposes.

Risk	Mitigant
Asset Vintage	• Prior owner (UDR) invested \$2.2M (2023–25)¹ in roofs, HVAC and patios, reducing deferred maintenance.¹ • A third-party condition report assessed the buildings system-by-system; its only immediate finding – electrical panel replacement – is the single largest line in the CapEx plan (~\$1.0M), with remaining findings addressed in the budget.²
CapEx Execution	• \$4.8M capital budget (\$12.2K/unit), plus ~\$0.68M reserve (\$325/unit per year)¹. • This exterior, deferred-maintenance work is Blackfin's core competency: operating a full-service in-house general-contracting subsidiary gives it deep, hands-on know-how in this type of execution, reinforced by an office ~4 miles from the property.
Collection Loss / Credit Risk	• Collection loss has run a stable ~2% of potential rent on a trailing-12-month basis¹, with a long-tenured resident base. • Tenant demand anchored by stable federal and defense employment, resilient in downturns.
Exit Valuation Risk	The 8.0% Year-5 stabilized yield on cost (on purchase price plus CapEx) sits well above the 6.25% exit assumption; CoStar projects a 5.7% submarket cap rate by 2031, and recent comparable sales have traded below 6.0%³. Financing term is coterminous with the 5-year hold. If sale conditions are weak at that point, projected financing metrics (11.4% debt yield and 2.10x debt-service coverage³) support refinancing and extending the hold rather than selling into a soft market.
Market Rent Growth	• A ~3% market-rent-growth assumption is a return to trend rather than a stretch, since the 3-Star tier grew +2.9% a year over the last three years and +3.3% over five. • No new garden-style product is being built to compete with the existing stock, and demand from its essential-worker base has stayed resilient through the cycle.
New Supply and Competing Markets	• New construction equals ~9% of submarket inventory², but it is all mid- to high-rise (5–11 stories) and mostly luxury or income-restricted – not the low-rise, market-rate garden product the asset offers.² • The mid-tier segment the asset competes in runs just 5.4% vacancy², versus 11.1% for new luxury stock.

Sources:1.Blackfin.2.IronFish–PropertyConditionReport(PresidentialGreens).3.CoStar4.SponsorFinancialModel.The risks and mitigants shown are not exhaustive and do not represent all risks associated with the investment; prospective investors must review the "Risk Factors" section of the final offering documents. The mitigants described reduce but do not eliminate the corresponding risks. This analysis relies in part on third-party reports and market data and which remains subject to change. It is based on data and assumptions available as of the date hereof, including projections related to, among others, capex, financing, market conditions and exit scenarios, which are inherently uncertain and may differ materially from actual results. No representation or warranty is made as to their accuracy or future realization. Preliminary and non-binding. Subject to further due-diligence, Investment Committee and Legal approval. This material does not constitute an offer or commitment. Private and Confidential. 6

Expected Net IRR to Investor

Exit Sensibility: Exit NOI vs Exit Cap Rate

			Exit Cap Rate				
			-0.5%	-0.25%	0.0%	+0.25%	+0.5%
			5.75%	6.00%	6.25%	6.50%	6.75%
Exit NOI (\$000)	vs. Project	Value	18.5%	17.3%	16.1%	14.9%	13.8%
	+10.0%	6,668	17.2%	15.9%	14.7%	13.5%	12.4%
	+5.0%	6,384	15.7%	14.5%	13.3%	12.1%	11.0%
	0.00%	6,080	14.2%	12.9%	11.7%	10.5%	9.4%
	-5.0%	5,776	12.6%	11.3%	10.1%	8.9%	7.8%
	-10.0%	5,472					

- ▶ The \$6.1M exit NOI assumes 96% occupancy, at the top of the 3-star Old Town/Potomac Yard submarket’s historical range (94.5%–96% since 2016)¹; a 5% NOI shortfall would require occupancy to fall to 92%, below the submarket's 10-year low and below CoStar's own forecast.
- ▶ On rents, the plan underwrites 3.8% annual growth off in-place rents that already sit below comparables (\$1.5K vs \$1.6K–1.9K)¹ – and the return is largely insensitive to that assumption: cutting growth by 20% trims NOI by 5.1% and IRR from 13.3% to 11.3%.

JSB Ativore Real Estate, a joint venture between JSB Capital Group and Ativore Asset, is dedicated to originating, structuring, and actively managing bespoke U.S. real estate investments for international investors through private equity funds and vehicles.

The following track record figures refer exclusively to JSB Capital Group.

\$3B

Invested
Equity

\$10B

Total Capital
Invested

+230

Investments made
in the **last 10 years**

30

US States

27.9%

Average Gross IRR of
77 closed investments



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